

GRID A⚡I

Business Overview

October 2025

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EXECUTIVE SUMMARY

GRID AI is an AI-native orchestration platform that transforms fragmented energy systems into reliable, flexible, and financially optimized power clusters.

Whether orchestrating household devices, utility-scale fleets, or hyperscale AI campuses, GRID AI delivers value the same way – by optimizing generation, storage, and demand in real time.

Adaptive grid orchestration

Real-time AI scheduling and optimization across behind-the-meter (BTM) devices, on-site generation, and utility-scale assets.

Software-first scalability

Integrates with existing infrastructure, turning any connected device into a grid resource.

Hyperscaler-ready

Purpose-built to address volatility and reliability risks from AI-driven data centers and GPU workloads.

Proven traction

AGL contract execution imminent, securing large-scale VPP deployment with a Tier-1 retailer.

Strategic moat

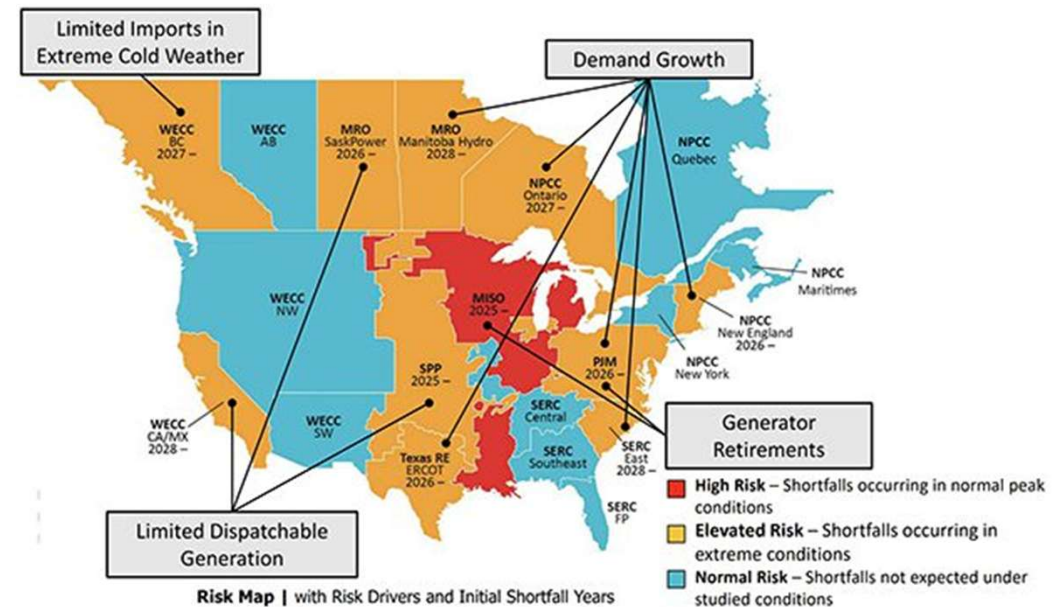
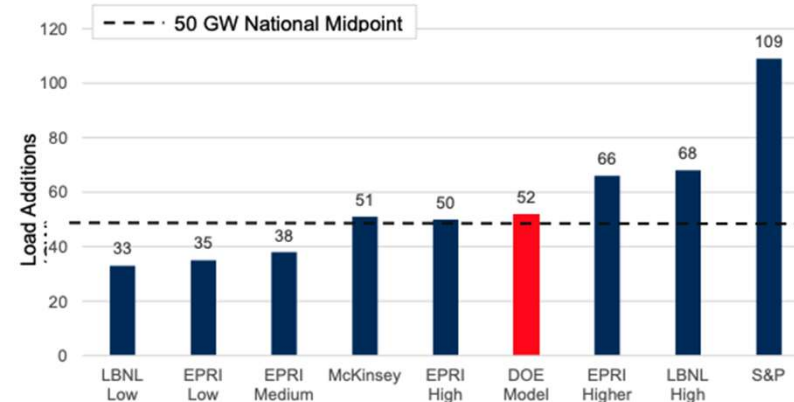
Combination of GRID AI software intelligence with AiDC1 infrastructure creates unmatched orchestration capability at campus and fleet scale.

Growth catalyst with a leading AI hyperscale campus

An initial and the 1st AI hyperscale campus (“AiDC1”) term sheet expected shortly, unlocking joint deployment pathways.

PROBLEM | THE GRID IS BREAKING

- ✗ Capacity shortages**
 50 GW additional capacity needed by 2028;
 utilities can't keep up; coal retirements worsen
 supply crunch, SMR Nuclear still 5-10 years away
- ✗ Infrastructure bottlenecks**
 \$50B needed in US grid upgrades; supply chain
 delays in transformers, substations, and
 generators.
- ✗ Reliability and quality issues**
 AI workloads causing power flow distortions ("bad
 harmonics") beyond safe limits since 2022.
- ✗ DOE says retirements plus load growth
 increase risk of blackouts by 100× in 2030**



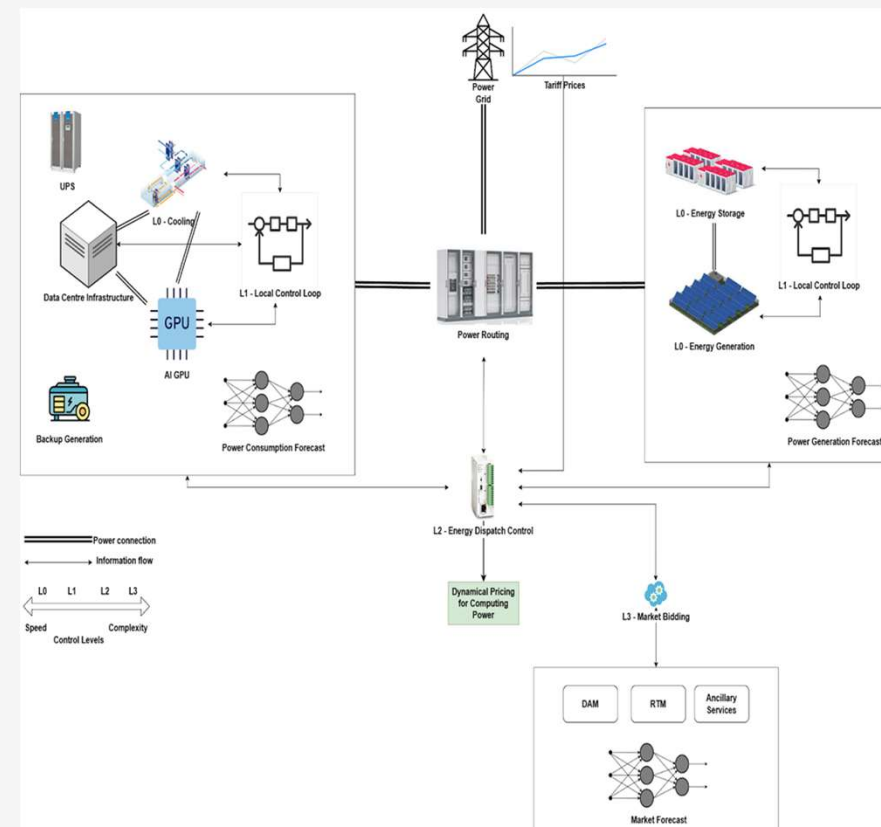
DRIVING GROWTH: AI HYPERSCALE DATA CENTERS



- AI buildout adding **50GW by 2028** and up to **205 GW by 2030**.
- **\$3.7–\$6.7T** in infrastructure needed; could approach **\$7T by 2030**.
- Sites **up to 5 GW each** — far beyond traditional data centers.
- Volatile compute loads require **new orchestration models**.

GRID AI + AI Data Center 1 (“AiDC1”) are the ideal match

- **Fast path to commercial solution:** AiDC1’s power campuses + GRID AI’s orchestration layer deliver turnkey reliability and cost-optimized performance for hyperscalers.
- **In-house development advantage:** In-house development advantage: shared DNA and tight feedback loops mean AiDC1 benefits from direct influence over GRID AI’s roadmap, enabling GRID AI’s world-class orchestration team to develop market-ready solutions from the start.
- **Mutual growth platform:** early deployments at AiDC1 serve as anchor projects, accelerating commercialization while giving GRID AI proof points for expansion into the broader hyperscaler market.
- **Multi-market operations:** bidding/dispatch across energy, ancillary, and capacity markets to unlock value.
- **SLA at lowest cost:** co-optimization maintains uptime SLAs while minimizing total cost.

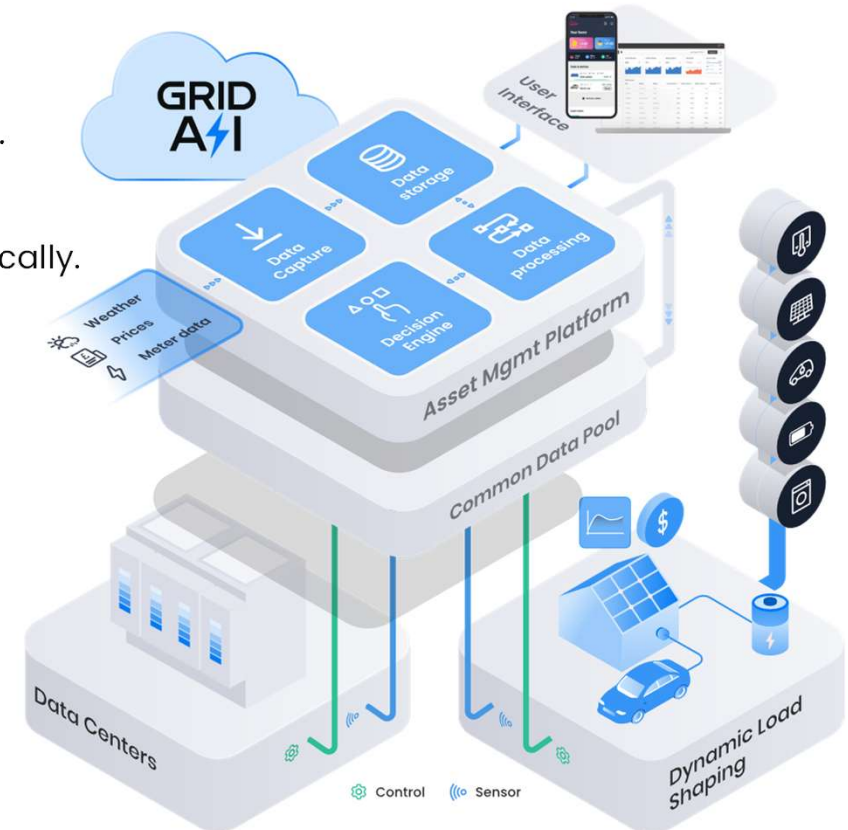


THE GRID AI SOLUTION: VPPs from Homes to Hyperscalers

- ✓ **Real-time load following:** adapts to volatile GPU workloads instantly and dispatches batteries given their central role in grid balancing
- ✓ **Generation asset optimization:** coordinates grid, gas, battery, solar, etc.
- ✓ **Financially optimized scheduling:** balances cost and reliability dynamically.
- ✓ **Integrated monitoring and control:** single pane of glass for operators.

GRID AI leverages AI, BTM flexibility, and on-site renewables to decarbonize without compromising reliability.

Consumers benefit from lower bills, **operators** gain grid-stabilizing flexibility, and **regulators** see alignment with demand response goals: lower costs and higher DER value.



POWER CLUSTERS & SYNERGY WITH A HYPERSCALE AI DATA CENTER



AiDC1 – 1st hyperscale AI data center

Builds multi-GW energy + compute campuses, integrating gas, solar, storage, and grid connections into hyperscaler-ready “micro-grids on steroids.”

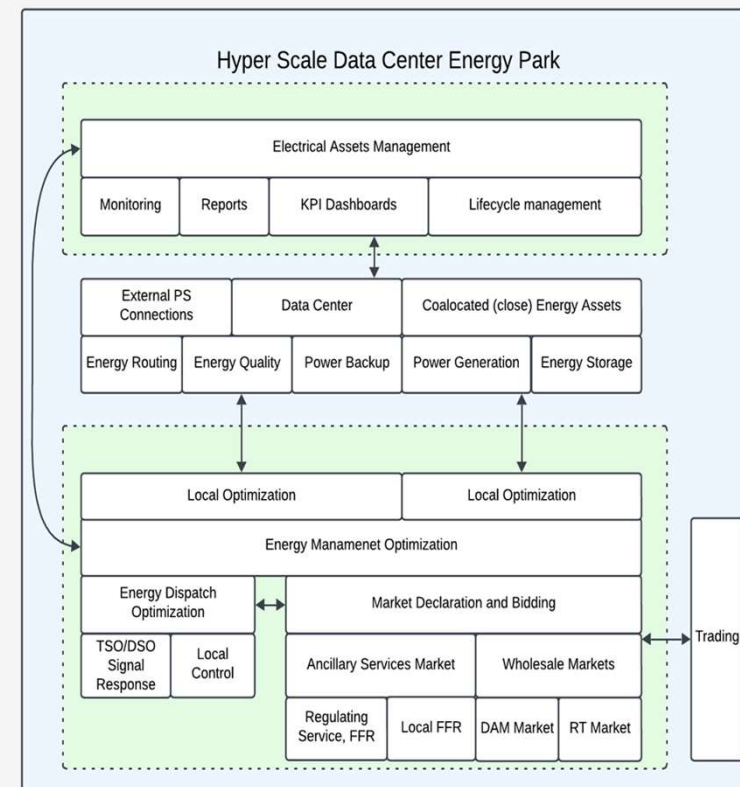


Provides the AI-native orchestration layer, optimizing dispatch, market participation, and financial outcomes across all assets in real time.



A uniquely powerful synergy

- **End-to-end value chain:** from campus-level uptime guarantees to fleet-wide market participation, together deliver unmatched reliability, efficiency, and monetization.
- **Defensible moat:** this integration of infrastructure + intelligence creates a barrier competitors can't easily replicate.

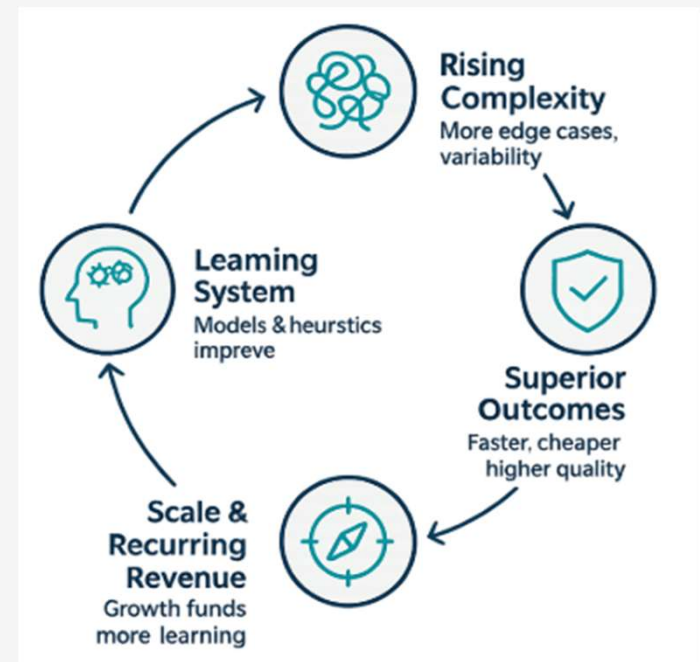


ROLL UP, GROWTH & ADJACENT OPPORTUNITIES

GRID AI is building a platform model that scales into every segment of the energy ecosystem, including hyperscale AI campuses

- ✓ **Expansion pathway:** proven success with AI data centers creates the credibility and product depth to move into industrial, commercial, and residential orchestration.
- ✓ **Dynamic management:** combines behind-the-meter assets and on-site generation to optimize flexibility, costs, and carbon.
- ✓ **M&A and partnerships:** executive team brings a strong track record in scaling businesses, strategic acquisitions, and deep industry networks.
- ✓ **Recurring software revenue:** SaaS + performance-based model ensures sticky, high-margin growth as deployments scale.

Success at hyperscale campuses proves GRID AI as the orchestration **“complexity-powered flywheel”**: a platform that thrives as complexity rises and then scales into broader markets, expanding both reach and recurring revenues.



TEAM



Dave Rogers
Board Member
Founder & CEO of Amp Energy
Proven global energy developer



Tim Healy
Exec. Chairman
Former EnerNOC CEO
Multiple IPOs, acquisitions, and roll-ups



32 FTEs
(21 engineers)
across Europe



Marshall Chapin
Chief Commercial Officer
Energy and growth leadership



Mike Krastev
Chief Product Officer
AI and energy tech expertise

An executive team with
the experience and
track record ideally
matched to the
opportunity and
moment.